



Local Helicopter Emergency Response Organization (HERO) Foundation

Presentation to Council

November 4, 2015

Presenters: Paul Spring
President and Operations Manager

Andrea Montgomery Spring
Director of Stakeholder and Community Relations



Mandate

Community awareness and fundraising to support the delivery of 24/7 Helicopter Emergency Medical Services (HEMS) for the people of Northeastern Alberta.

HERO Coverage Map



● 1-HOUR FLIGHT RANGE ● 2-HOUR FLIGHT RANGE

Flight range is affected by many factors including wind and weather conditions. Flight ranges depicted are approximate.

Budget



Revenue

• RMWB Municipal Grant	\$1,500,000
• AHS Fee For Service (projected)	\$900,600
• Industry Funding	<u>\$630,000</u>
	\$3,030,600

Expenses

• Fixed Costs	\$3,128,000
• Variable Costs (flight time driven)	<u>\$190,000</u>
	\$3,318,000

Legacy debt from unfunded start-up year \$1,770,000

Personnel Costs



Transport Canada mandated positions

- | | | |
|---------------------------------|---|----------|
| • Operations Manager (25%) | - | \$8,500 |
| • Director of Maintenance (25%) | - | \$40,500 |
| • Chief Pilot (50%) | - | \$89,500 |

Administration

- | | | |
|-----------------------------------|---|----------|
| • President (25%) | - | \$0 |
| • Accounting/Payroll/Travel (35%) | - | \$32,500 |
| • Stakeholder Relations | - | \$95,000 |
| • Safety/Quality Assurance (30%) | - | \$27,000 |

Pilots (8)	-	\$1,280,000
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Mechanics (2 x 50% each)	-	\$141,500
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Operating Costs



Variable Costs (per average annual flight hours)

• Fuel	-	\$47,500
• Scheduled Maintenance (parts)	-	\$16,500
• Dynamic Components	-	\$75,000
• Engine Overhaul Reserve	-	\$41,000
• Avionics Maintenance Reserve	-	\$10,000

Fixed Costs

• Training and Flight Checks	-	\$172,500
• NVG Training and Maintenance	-	\$144,000
• HERO 1 Helicopter	-	\$936,000
• Hangar Facilities, Utilities, Taxes	-	\$60,000
• Legal/Accounting/Advertising	-	\$28,000
• Liability/Hull Insurance Premium	-	\$73,000

Staff



Current

- 16 Staff
- 11.9 Full Time Equivalents

The existing staff are meeting the needs of the program therefore no additional hiring is anticipated.

Questions?

