Conklin Community Association

2020 Community Impact Grant Analysis

CIP Grant Summary:

				2020	Variance
				Recommended	Recommended
2017	2018	2019	2020 Request	by CIP	vs. Requested
150,000	161,000	58,200	75,824	53,630	(22,194)

Fiscal Year End	Total Expenses	Unrestricted Net Assets
December 31, 2018	201,311	8,668

Notes:

Seasonal/Community/Family Activities - Mothers Day, Fathers Day, Teddy bear fair, Family Skate Day, Halloween Party, Valentines Day Dance, Easter for Kids, Christmas Initiative Program, Healing/Sharing Circle, Lac St Ann Pilgrimage, Hot Lunch Program.

Administration deemed Gifts to be ineligible. The Hot Lunch program is provided through other partners.

	2020 Total	2020 Budget	2020
Budget Line Description	Budget	Request	Recommended
Revenues			
RMWB Community Impact Grant	75,824	75,824	53,630
Total Revenues	75,824	75,824	53,630
Expenses			
Seasonal Activities			
Gifts	3,580	3,580	-
Door Prizes	1,400	1,400	1,400
Food	8,700	8,700	8,700
Decorations	800	800	800
Prayer & Meal Grace Honorariums (Elders)	275	275	275
Facility Costs	4,600	4,600	4,600
Cook/Cleaners	2,400	2,400	2,400
Program Supplies (Teddy Bears, Candy Bags, Tobacco	11,800	11,800	11,800
Bingo Prizes	2,400	2,400	2,400
Delivery Charges	210	210	210
Face Painter	600	600	600
Healing/Sharing	6,670	6,670	5,800
Lac St. Ann Pilgrimage	8,798	8,798	7,650
Hot Lunch Program	18,077	18,077	-
Administration	5,515	5,515	6,995
Total Expenses	75,824	75,824	53,630
Total Surplus (Deficit)	-	\$ -	\$ (0)
_			



2020 Community Impact Grant - Community Programs and Projects Application for Grant Funding

The grant program under which your organization is applying has specific eligibility requirements. The Application Form should clearly show how the proposed program or project meets these requirements. The Application Form, including all required attachments, must be received by the closing date. Late or incomplete applications will not be processed (Community Investment Program Policy FIN-220, Section 3.1.5).

In order to complete this application for funding, please read the following thoroughly:

- 2020 Community Impact Grant Guidelines
- 2020 Community Impact Grant Community Programs & Projects Application Checklist

If you have reviewed the 2020 Community Impact Grant Guidelines and have any questions regarding this application form or eligibility, please contact CIP@rmwb.ca.

Organization Name:	CONK	LIN COMMUNITY ASS	OCIATION	
Declaration: In making the	nis application, we, the	undersigned, confirm:	Board Memb Executive Dir	er(s) and/or rector Initials:
 that we have read the 	Community Impact Gra	ant Guidelines;	We that	BY
 that we understand that be part of the <u>public</u> C methods that the Coun 	ouncil agenda and acc	cessible through all	mall	18
 that we understand that attachments must be c 4:30 p.m. MT on Mond 	ompleted in full and re	ceived before	ma	188
 that we understand the January 1 to Decembe happen during this term 	r 31, 2020 and that all n; and	expenditures must	ma	Del
 that we are authorized application and hereby Wood Buffalo's Comm the best of our knowled 	represent to the Regional represent to the Region unity Investment Progr	onal Municipality of am and declare that to		
truthful and accurate, a above-named organiza knowledge and conser	tion and with the Boar		ma	78
Signature of Boa		•	Member or Executive ve signing authority)	Director
Margaret a	uintal	Gwenle	Print Name	
2019, 09, 23 ¹ Date: (YYYY-	MM-DD)	2019 - C	9-23 (YYYY-MM-DD)	



Community Programs and Projects Part A - Organization Summary

Organization Details		
Organization Name:	CONKLIN COMMUNITY ASSOCIATION	
Street Address:	245 Northland Drive	
City/Hamlet:	Conklin	
Province:	Alberta	
Postal Code:	TOP 1H1	
Phone Number:	s.17 (1)	
Email Address:	s.17 (1)	
Act Registered Under:	Societies Act (Alberta)	
Registration Number:	505108806	

Note: Organization must be in good standing to receive funding.

2.	Main Contact	
	Title:	Office Administrator
	Name:	Brenda Harvey
	Daytime Phone:	s.17 (1)
	Email Address:	s.17 (1)
3.	Executive Director	
	Name:	
	Daytime Phone:	
	Email Address:	
4.	Board Chair / President	
	Name:	Ernie Desjarlais
	Daytime Phone:	s.17 (1)
	Email Address:	s.17 (1)

Note: Should any of the contact details in Questions 2 to 4 change before December 31, 2020, please advise the Community Investment Program at CIP@rmwb.ca



Community Programs and Projects Part B - Board Questionnaire

5.	How often does the Board review the financial position of the agency? What efforts have been made in the past fiscal year to increase the number and types of financial support for your organization?
	The Board reviews the financial position 10 months of the year. While the office administrator reviews on a daily basis.
	Efforts made by the organization for the past fiscal year to increase the numbers and types of financial support are made writing proposals and applying for community grants.
	Other avenues include future fundraising activities.
6.	Organization's most recent Fiscal Year End date (YYYY-MM-DD): 2018-12-31
	Unrestricted net assets from your Financial Statements ending 2018-12-31 \$ 243,036.17
	(Accumulated surplus that the Board has not set aside for a particular purpose)
	Total Expenses from your Financial Statements Ending 2018-12-31 \$ 281,301.04
7.	Does your organization have financial reserves greater than the last fiscal year's operating expenses? If so, explain why.
	No, the CCA does not have financial reserves greater than the last fiscal year operating expenses.
8.	What are the restrictions (if any) on becoming a member of your organization <u>and/or</u> participating in programs or services?
	To access/participate in CCA programs or services normally a membership form is required according to CCA By-Laws.
	-18 years of age
	-living in Conklin for 1 year (to access Voting Rights in 3 term elections)
	To participate: come as you are unless other wise noted (eg: Senior Prog 55 and up)
	To participate, come as you are unless other wise noted (eg. Semor 110g 33 and up)
9.	Minimum number of board members according to bylaws: 5
	Number of board members: Currently: 5 2018: 4 2017: 5
	How often does the Board of Directors meet? 10 months of the year and 1 Appual Gen Meeting



10. Please list your current Board of Directors:

Name	Board Position	Years on Board
Ernie Desjarlais	President	7.00
Valerie Quintal	Vice President	1.00
Kevin Adby	Treasurer	4.00
Gwen Letendre	Secretary	5.00
Margaret Quintal	Membership Director	7.00

11.	Are any Board members being paid	, or receiving an honorarium	for being on th	e Board	or for other
	positions in the organization outside	e of their role on the Board?	Yes	□ No	

If yes, complete the following table:

Board member name	Paid role in the board / organization	Amount received

The personal information collected in this application is collected under the authority of section 33(c) of Alberta's Freedom of Information and Protection of Privacy (FOIP) Act. It will be used to process the application and contact you if needed, during the review of this application. If you have any questions about the collection and use of the personal information you may contact the Manager, Community Investment Program, at 9909 Franklin Avenue, Fort McMurray, AB T9H 2K4 or at (780) 743-7918.



Community Programs and Projects Part C - Proposed Program or Project Details

- 12. Program or Project Name: 2019 Community Impact Grant Programs and Projects
- 13. Beginning Date (YYYY-MM-DD): 2020-01-01
- 14. Completion Date (YYYY-MM-DD): 2020-12-31

Note: The term of the Community Impact Grant is January 1 - December 31, 2020. The program or project and all expenditures must occur during this term.

- 15. What activities will be part of the program or project? Please provide details:
 - Use headings if applying for more than one program or project;
 - b. List specific activities of each program or project; and
 - c. Include details such as location(s), number of sessions, length of sessions, etc.

(additional space continues on next page)

Seasonal Activities

-Mother's Day

A gathering of the community members to honor the Mother's on Mother's Day consists of a meal, bingo, door prizes, and gifts for all the moms.

-Father's Day

A gathering of the members of the community to honor the Fathers on Father's Day event will consist of a meal, bingo, door prizes and take home gifts for the dads.

-Teddy Bear Fair

This program would identify the health and wellness of the kids 0-6 years of age in the community.

Tables of all sorts are set up for the children to visit and be evaluated by (eg: nurses, speech therapists and over all health of the child.)

lunch would be supplied and all the children would receive a Teddy Bear to take home plus other giveaways that the collect from each table they visit (about 20 different health related tables.)

-Family Skate Day

A day of family skating, games and overall gathering of families to visit A get together meal will be provided at the Multiplex when skating is done.

-Halloween Party

This would be a get together for a few hours to enjoy being dressed up as there favorite character, dance to to DJ Starlite music and have there picture taken in a photo booth. A meal would be provided and each child/youth would have a candy bag to take home.

-Valentines Day Dance

A community gathering to to have a meal and dance to a live band, give door prizes and dress up in the 60's and 70's style. And enjoy a few games of name that tune and others.



15. (Continued from previous page)

-Easter for Kids

This event would be a community members get together with a Penny Carnival, Face Painter, the kids could color there own Easter eggs, and have a magician show and to have a meal that would of consist of the kids favorite receipes.

-Christmas Initiative Program

After a Christmas concert that involves community members of all ages, a catered meal is provided, door prizes, and a visit from Santa. All the kids will receive a candy bag at the end of the evening as well.

-Healing/Sharing

To provide gatherings to enjoy a breakfast and listen and converse with an Elder of the community and guest speakers about various subjects.

Eg: truth and reconciliation, stories of the past, hunting and trapping tips, general wellness, diabetic clinics, baking and canning, sewing and any subject of interest.

-Lac St Ann Pilgrimage

To attend the pilgrimage for social get together, take in prayers and services for the community members that have strong religious and beliefs related to there culture.

-Hot Lunch Program

This program would be 2 days a week for a 6 month period where a hot meal would be cooked at the Multiplex and the seniors would be able to get together and socialize and enjoy a meal together.



16. What objective(s) of the Community Program and Projects stream does this program or project address? (Check all that apply)

- ☑ To provide a program or project that enhances leisure, cultural, recreational opportunities and/or
- To support the design and delivery of preventive social service programs that promote and enhance the well-being of individuals, families and communities;
- To promote programs or projects that address, as directly as possible, any one of the 94 Calls to Action in the Truth and Reconciliation Commission report;
- ☐ To promote and support community capacity and economic growth;
- To facilitate and promote investment in local projects by residents;
- To enrich the cultural landscape of the Municipality; and/or
- ☐ To create/maintain a program for recruiting, training and using volunteers.

17. Describe, in detail, how the program or project will meet and address each objective selected above. (additional space continues on next page)

If the Calls to Action objective is selected, please identify the Call to Action and include the following:

- a. How the Call to Action will be addressed by the activities of the program project;
- b. How the activities promote healing, language and/or cultural restoration; and
- c. How the Indigenous community is involved in the planning, execution, participation or follow up to the program or project.

The Programs

Mother's Day and Father's Day: will enhance the well being of families and communities as a whole, socialization and unity.

Teddy Bear Fair: will provide a variety of care and education in regards to health care for families with children 0 to 6 years of age.

Family Skate Day: will enhance leisure and recreational, also socializing for well being.

Halloween: will enhance leisure, socializing and recreational for all ages.

Christmas Initiative Program: will enhance excitement for the children, socializing, leisure and well being for all community members.

Valentine's Day Dance: will enhance leisure, recreational and well being for all community members.

Easter for Kids: will enhance socializing, leisure and creativity and well being for the members of the community

Healing/Sharing Circle: to enhance freedom to speak in comfort on a variety of subjects among themselves for betterment of mental health.

Lac St Anne Pilgrimage: to engage in a social gathering to follow in prayer and religious/cultural heritage and protocol. To maintain the reconciliation of the effects of the Residential School for our community members.

Hot Lunch Program: this program will enhance leisure, recreation social gathering and well being for the members of the community.



(Continued from prev	vious page)		
How many participa	ints are expected to l	benefit from the program	or project? Please identif
them in the table be			
Ages 0 - 3:	30	Adults:	50
Ages 3 - 5:	30	Seniors:	30
Ages 5 - 12:	30	Families:	80
Ages 12 - 18:	30		
Aboriginal/Metis Ide Socializing/Interacti Healthy families & I	enity ing ndividuals	ogram or project will addre	ess?
Aboriginal/Metis Ide Socializing/Interacti	enity ing ndividuals	ogram or project will addre	ess?
Aboriginal/Metis Ide Socializing/Interacti Healthy families & I	enity ing ndividuals ness	ogram or project will addre	ess?
Aboriginal/Metis Ide Socializing/Interacti Healthy families & I Mental Health Awar	enity ing ndividuals ness letermined? mined by past, non e	existent programs that nee	eded to be created to foc
Aboriginal/Metis Ide Socializing/Interacti Healthy families & I Mental Health Awar How was the need of The need was deter on the barriers of m	enity ing ndividuals ness letermined? mined by past, non e	existent programs that ne	eded to be created to foc
Aboriginal/Metis Ide Socializing/Interacti Healthy families & I Mental Health Awar How was the need of The need was deter on the barriers of m	enity ing ndividuals ness letermined? mined by past, non e	existent programs that ne	eded to be created to foc
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Aboriginal/Metis Ide Socializing/Interacti Healthy families & I Mental Health Awar How was the need of The need was deter on the barriers of m	enity ing ndividuals ness letermined? mined by past, non e	existent programs that ne	eded to be created to foc



21.	How will the program or project address this need?
	The focus will be on a starting point of healing from past neglect of our Aboriginal Cultural Rights of Expression eg: Round Dance to promote Cultural engagement & exercise for all ages in the family.
22.	What will be the positive impacts to the community?
	The positive impact to the community will be unity, independence of individuality, caring citizens and betterment to healthy families.



Part of the CPP Stream is funded through a partnership with the Government of Alberta to provide support for the design and delivery of preventative social services programs that promote and enhance the wellbeing of individuals, families and communities.

To determine if the program, project or service meets the Family and Community Support Services (FCSS) program outcomes of Prevention, Local Autonomy, Volunteerism, Accountability, and Community Development, please answer the following:

23.	Is the program, project or service preventative in nature? Does it enhance the social well-being of families and individuals? Does it have preventative social outcomes? If yes, please explain. If no, leave blank.
	Yes the programs proposed are preventative in nature. They all have the potential to involve volunteers, community development and will be accountable to the community.
24.	Does the program, project or service:
-	Help people develop independence, strengthen coping skills and become more resistant to crisis?
-	Yes ☑ No ☐ Help people develop an awareness of social needs?
-	Yes ☑ No ☐ Help develop interpersonal and group skills which enhance constructive relationships among people?
	Yes ☑ No □ Help people and communities to assume responsibility for decisions and actions which affect them?
-	Yes ☑ No □ Provide supports that help sustain people as active members of the community?
	Yes 🖂 No 🖂



25. Is the program, project or service:

- Primarily a recreation, leisure, entertainment or sporting activity or event?

_	Yes ☑ No □ Offering direct assistance, including money, food, clothing or shelter, to sustain an individual or family	?				
	Yes □ No ☑	•				
-	Primarily rehabilitative, therapeutic or crisis management?					
	Yes ☑ No □ A duplication of services provided by any level of government?					
Yes □ No ☑						
-	A capital expenditure such as the purchase, construction or renovation of a building or facility? Yes □ No ☑					
26.	What does/will a successful program or project look like?					
	An event /program's success is concluded when volunteers, attendance and the unfolding of all the events points are complete.					
		Į.				



27.	How will the program or project's success be measured (e.g., surveys, evaluation, longitudinal studies)?				
	Measuring programs/projects success will involve surveys, and evaluation studies				
28.	Does the program or project duplicate or overlap with other programs or projects offered in the community? How is this organization's program or project unique?				
	As opposed to the Family Merchandise Bingo's that go on. The Conklin Community Association hosts 2 Family Merchandise Bingo's. 1 for Mother's Day and 1 for Father's Day. The bingo's include a family meal and gifts for all Mothers and Fathers of the community.				
29.	How will the program or project be promoted/advertised? (Successful programs or projects shall state "Funding considerations provided by the Regional Municipality of Wood Buffalo" on all print and digital advertisements and shall not use the Municipal logo.				
	The events are promoted/advertised by word of mouth, local posters, local newsletter, and local social media.				



- 30. The Community Programs and Projects stream is intended to promote an allied social profit sector within the Municipality. What other community groups or organization will be involved in the program or project?
 - a. List each community group or organization; and
 - b. Define each community group or organization's role.

Conklin Metis local #193 -assisting with costs not covered by other funders -volunteering -donation of prizes -donation of door prizes -donation of meals and refreshments	

31. The Community Programs and Projects stream is intended to promote public/volunteer participation in the planning, delivering and governing of community programs and projects. How will volunteers be involved in the proposed program or project?

In all community events, volunteers are posted as required. During the times of recruitment of volunteers the roles will be as follows:

Set up and take down the event: decorations,

Bingo's - 1. volunteers are needed to call numbers

- 2. check bingo's
- 3. hand out gifts
- 4. helping Elders to be seated
- 5. assist Elder with food lineups



32.	The CPP stream requires at least one other source of funding (e.g., monetary donations or grants, sponsorships, significant in-kind contributions, etc.) aside from the Community Impact Grant. Describe any other funding initiatives the organization has taken or is planning to implement to support this requirement.				
	The community has applied and continues to apply for other sources of funding to enhance community gatherings, health and wellness, unity, equality and sustainability.				
33.	Outline any expected in-kind contributions for this program or project:				
	Conklin Metis Local - Cultural/Metis knowledge industry Sectors - donations for community improvements				



Program or Project Budget





- 34. a) Please be advised that although your organization's fiscal year may not run January December, that is the funding period of the Community Impact Grant. The following content must only relate to the period of January 1 December 31, 2020.
 - b) Please include all anticipated sources of revenue for the program or project and whether or not it is in progress (applied for but not yet confirmed) or secured (confirmed).
 - c) Please list all sources of funding separately and name the sources in the space provided.
 - d) Do not include this grant application as a source of revenue.

Source of Projected Income	Revenue Jan - Dec 2020	Revenue In Progress	Status Secured
Project/Program Income (Ticket sales, admission, etc.)			
Government of Alberta Grant			
Government of Canada Grant			
Casinos/Bingos			
Donation from:			
Donation from:			V
Donation from:			V
Grant from: RMWB - Projects and Programs			
Grant from: RMWB - Community Investment Program			
Grant from:			
Sponsorship from:			
Sponsorship from:			1
Sponsorship from:			7
Other:			/
Other:			
Total (A)	D		



- 35. Please be advised that regardless of the organization's fiscal year, the funding period of the Community Impact Grant is January to December. As such, the following content must:
 - Include only expenses related to the program or project contained in this grant request; and
 - Only include anticipated expenses to be incurred from January to December 2020.

Please include all of the expense related to this program or project, even if it is fully funded by other funders.

- Column 1 shall contain all of the types of expenses for the program or project, even if not part of the grant request.
- Column 2 shall contain only the portion of the expense being applied for from the Community Impact Grant. The total of
- Column 2 must match the Total Grant Request and cannot be greater than \$100,000.
- Column 3 shall contain only the portion of the expense being funded through other sources of funding.
- Column 4 is automatically calculated and should total the entire anticipated cost of the program or project.

Total Projected Revenue (from Page 15) (A) \$

1	2	3	4
Type of Expense	Requested RMWB Grant	Other Funders	Total Program Expenses
Seasonal Activities			0.00
Gifts	3,580.00		3,580.00
Door prizes	1,400.00		1,400.00
Food	8,700.00		8,700.00
Decorations	800.00		800.00
Prayer & Meal Grace Honorarium (Elders)	275.00		275.00
Facility Costs	4,600.00		4,600.00
Cook/cleaners	2,400.00		2,400.00
Program supplies (Teddy bears,candy bags,tobacco)	11,800.00		11,800.00
Bingo Prizes	2,400.00		2,400.00
Delivery charges	210.00		210.00
Face Painter	600.00		600.00
15% Admin fee for all programs	5,514.75		5,514.75
			0.00
Healing/Sharing (see attached)	6,670.00		6,670.00
			0.00
Lac St Ann Pilgrimage (see attached)	8,797.50		8,797.50
			0.00
Hot Lunch Program(see attached)	18,076.85		18,076.85
			0.00
			0.00
			0.00
			0.00
			0.00
			0.00
			0.00
			0.00
			0.00
			0.00
			0.00
	\$ 75,824.10	/ Total (B)	\$ 75,824.10
Shortfall		t Request) (A-B)	

TOTAL GRANT REQUEST (Maximum \$100,000) * # 75,834.1

*Total Grant Request cannot be higher than projected shortfall



36. Provide any additional information that may assist in developing a better understanding of the organization or its services/programs during the grant review:

The Conklin Community Association is a non-profit organization that relies on the contributions, grants, donations and Sponsorship from various organizations.

A small community dedicated to keeping cultural based programs in the community for present and future wellness for all community members.

The Conklin Community Association is a voice for the community to enhance healthy lifestyles for each individual. The more partners the CCA can get on board the healthier the community will be.

37. Attachments

The following MUST accompany this application.

Failure to submit the following will result in this application being deemed incomplete.

☐ Financial Statements of most recent fiscal year end (Year end date must fall between July 1, 2018 and June 30, 2019)

The following is **OPTIONAL** to this application.

□ Project Logic Model (if available)

Completed and Signed Applications are to be submitted:

Preference is By Email: CIP@rmwb.ca

OR

In Person or By Mail:

Community Investment Program
Community Services
Regional Municipality of Wood Buffalo
9909 Franklin Avenue
Fort McMurray, AB T9H 2K4

<u>LATE</u> or <u>INCOMPLETE</u> applications will not be processed (Community Investment Program Policy FIN-220, Section 3.1.5)



245 Northland Drive, Conklin, AB. TOP 1H1 Phone: 780-559-9134 Fax: 780-559-9139

COMMUNITY INVESTMENT GRANTS FOR 2020

Community Programs and Projects

Mother's Day		\$4,485.00
Father's Day		\$4370.00
Teddy Bear Fair		\$2,788.75
Family Skate Day	S'EASON AN	\$1,725.00
Halloween	ACTIVITIES.	\$4,715.00
Christmas Initiative Prog		\$11,431.00
Valentine's Day Dance		\$6,785.00
Easter For Kids		\$5,980.00
Healing/Sharing Circle		\$6,670.00
Lac St Ann Pilgrimage		\$8,797.50
Hot Lunch Prog		\$18,076.85
Total		\$75,824.10

Conklin Community Association Statement of Financial Position (Unaudited)

	2018		Note 11) 2017
\$	30,578 539 226,950	\$	58,106 4,197 333,064
	258,067 62,412		395,367 87,764
\$	320,479	\$	483,131
\$	22,449 166,496 60,454	\$	22,619 325,131 10,414
	249,399		358,164
_	36,382 285,781		51,974 410,138
	8,668 26,030		37,203 35,790
_	34,698		72,993
\$	320,479	\$	483,131
	_ _ _	\$ 22,449 166,496 60,454 249,399 36,382 285,781 8,668 26,030 34,698	\$ 22,449 \$ 166,496 60,454 249,399 36,382 285,781 8,668 26,030 34,698

Conklin Community Association Statement of Operations (Unaudited)

			(Res	tated See
				Note 11)
For the year ended December 31		2018		2017
Pevenue				
Revenue Community support programs (Schedule 1)	\$	137,183	\$	138,712
Senior's enhancement program (Schedule 2)	Ç	89,820	Ą	82,469
Sunchild E-Learning program (Schedule 3)		129,170		124,895
Transportation program (Schedule 4)		106,625		100,798
Operating grants - Regional Municipality of Wood Buffalo		125,281		134,903
Rental and other		21,535		26,681
Administrative Grant - CCES		48,269		-
		.0,		
		657,883		608,458
Parameter and the second secon		79		
Program expenses Community support programs (Schedule 1)		156,783		143,363
Senior's enhancement program (Schedule 2)		89,820		82,469
		129,170		124,895
Transportation program (Schedule 4)		119,094		102,137
Transportation program (contoute 1)	_	,		,
Sunchild E-Learning program (Schedule 3) Transportation program (Schedule 4) Excess of revenue over program expenses Expenses Amortization Insurance Interest and bank charges Janitorial		494,867		452,864
Excess of revenue over program expenses		163,016		155,594
Excess of revenue over program expenses	_	103,010		155,594
Expenses				
Amortization		4,566		5,816
Insurance		10,118		4,433
Interest and bank charges		3,883		1,975
Janitorial		44,130		31,326
Lac St. Anne Pilgrimage		7,917		7,084
Office		13,871		24,563
Office Administrator		49,116		9,754
Professional fees		27,891		18,949
Repairs and maintenance		4,123		10,510
Social programs (general)		25,369		23,569
Telephone		520		1,927
Travel and automotive		-		4,126
Utilities		9,807		14,304
	_	201,311		158,336
Deficiency of revenue over expenses for the year	\$	(38,295)	\$	(2,742)