

# Fort McMurray Minor Baseball Association



Kevin Breen  
President, FMMBA

November 28, 2018

# Organization Mandate

- **Mandate for Organization** - Promoting a healthy lifestyle, building new friendships and ingraining community spirit in our future leaders. Our goal each year is to provide structure, stability, and support for all players and families in a fun and safe atmosphere.
- **Community served** - FMMBA has had players register from all over the Municipality. Minor Baseball also brings youth and parents from other communities across the province and country to Fort McMurray, which allows FMMBA and the community to showcase how well developed and kept our community and parks are.



# Organization Mandate

## Goals for 2019:

- To provide quality recreation and sporting opportunity.
- To provide a forum for athletic skill development, interpersonal skills and active lifestyle.
- To offer coach/umpire training and development and teach respect in sport.
- To ensure our facilities are up to a standard that the community and FMMBA would be proud of when hosting events and upgrade some of the aging infrastructure.
- To promote volunteerism and the positive impact it has.
- To maintain a strong partnership with the Municipality.



# Organization Mandate

- **Programs/services to be funded by the grant** – The grant funds the upkeep and maintenance of 7 baseball diamonds and their surrounding areas. Several of the diamonds are also used by 2 different school boards. The grant funding also supports the hiring of seasonal field maintenance staff.
  - Cutting grass
  - Building and maintaining mounds
  - Prepping diamonds for games
  - Covering graffiti
  - Building maintenance
  - Deep drag diamonds
  - Equipment maintenance
  - Clearing weeds
  - Repairing chain-link
  - Picking up garbage



# Community Impact

- Provides year round youth baseball programming within Fort McMurray.
- Summer Ball Program numbers in 2018 jumped to **662 players** (up 155 players) between the ages of 4 to 18 which was **31% increase** over 2017 registration.
- Baseball Alberta increased its numbers by **1.1%** (up 203 players overall).
- 2018 had roughly 100 players playing within our competitive stream with Baseball Alberta.
- More of our players are getting invited to high level showcase events.
- Introduced pilot project called Double P (player & parent).
- Fall league runs from August to early October, weather permitted.
- Winterball Program runs from November to March.





# Community Impact

- **Minor Baseball** brings youth and parents from other communities across the province and country to Fort McMurray, where **we are proud to showcase how well developed** and kept our community and baseball facilities are.
- Building on the success of the 2016 Canada Cup, FMMBA, in partnership with RRC, hosted the **2018 18U Nationals**. It was a **huge success**, bringing nearly **300 players and officials** and their families to the region **from across the country**.
- FMMBA and RRC have already started looking for the next hosting opportunity.



# Community Impact



- To support these programs, FMMBA ensures facilities are up to a standard that provides a safe and fun atmosphere for all levels of play. FMMBA hires staff to maintain ball fields to ensure our fields are safe and meet standards that the Community and Association can be proud of.
- Increase accessible recreation and leisure opportunities for all user groups in the Region. By encouraging volunteerism for events, games, fundraising, etc., it allows the cost to be affordable for all players to play ball.



# 2019 Grant Request

2019 Grant Request	
Revenue	-
Expense	\$ 90,000
Subsidy Requested	\$ 90,000
Subsidy represents <b>100%</b> of total expenses	

Previous Year's Financial Information	
Last Fiscal Year End Date	December 31, 2017
Total expenses from previous year	\$641,775
Unrestricted Net Assets	\$135,645
<i>Note: Baseball Programming is separate from Facility Maintenance.</i>	





# Expense Summary

<b>Cost Category</b>	<b>Total Expense</b>	<b>Funded by RMWB</b>
Salary/Wages (# part time)	\$30,750	\$30,750
Program Costs	-	-
Overhead (utilities, insurance, etc.)	\$59,250	\$59,250
<b>TOTAL</b>	<b>\$90,000</b>	<b>\$90,000</b>



# Community Investment History

2019 Request	2018	2017
\$90,000	\$90,000	\$90,000

No Increase in 2019 is requested.



**Fort McMurray Minor Baseball Association**

## 2019 Sustaining Grant Analysis

**CIP Grant Summary:**

2016	2017	2018	2019 Request	2019 Recommended by CIP	Variance Recommended vs. Requested
90,000	90,000	90,000	90,000	90,000	-

Fiscal Year End	Total Expenses	Unrestricted Net Assets
December 31, 2017	641,775	135,645

**Notes:**

FMMBA receives Sustaining Grant funding to maintain the grounds/facility at Ron Morgan Park, and is currently in the process of renewing its operating agreement with the RMWB.

Facility Maintenance is considered separate from Baseball Operations, therefore the financial position of the Organization does not impact the eligibility for the Sustaining Grant.

Budget Line Description	2019 Budget Request	2019 Recommended
<b>Revenues</b>		
RMWB Sustaining Grant	90,000	90,000
Baseball Program Revenue	235,000	-
Corporate Sponsorship	15,250	-
Casino/Raffle and Other Revenue	228,550	-
Trust Funding	228,000	-
Canteen Revenue	26,000	-
<b>Total Revenues</b>	<b>822,800</b>	<b>90,000</b>
<b>Expenses</b>		
Wages & Salaries	272,350	30,750
Office & Administration	63,000	-
Facilities	59,250	59,250
Baseball Programs	261,250	-
Special Events	24,900	-
Canteen	17,000	-
Casino/Raffle Expense	33,950	-
<b>Total Expenses</b>	<b>731,700</b>	<b>90,000</b>
<b>Total Surplus (Deficit)</b>	<b>\$ 91,100</b>	<b>\$ -</b>

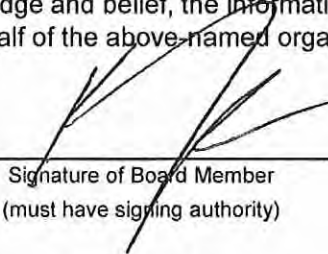
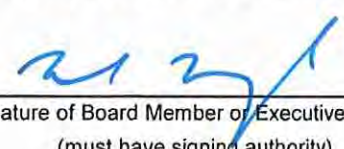
## Sustaining Grant Part A - Organization Summary

<b>Organization Name:</b>	Fort McMurray Minor Baseball Association (2009)
<b>Street Address:</b>	Box 5914
<b>City/Hamlet:</b>	Fort McMurray
<b>Province:</b>	Alberta
<b>Postal Code:</b>	T9H 4V9
<b>Phone Number:</b>	780-215-4928
<b>Website:</b>	www.fmmmba.ca
<b>Fiscal Year End:</b>	December 31
<b>Act Registered Under:</b>	Societies Act (Alberta)
<b>Registration Number:</b>	502976350

*Note: Organization must be in good standing to receive funding.*

<b>Main Contact</b>	
<b>Title:</b>	Administrator
<b>Name:</b>	Danylle Breen
<b>Daytime Phone:</b>	780-215-4928
<b>Email Address:</b>	inquiries@fmmmba.ca
<b>Executive Director</b>	
<b>Name:</b>	Andrew Swagers
<b>Daytime Phone:</b>	17(1)
<b>Email Address:</b>	andrew@fmmmba.ca
<b>Board Chair / President</b>	
<b>Name:</b>	Kevin Breen
<b>Daytime Phone:</b>	17(1)
<b>Email Address:</b>	president@fmmmba.ca

**Declaration of Board Members** - In making this application, we, the undersigned, confirm that we are authorized by the applicant organization to complete the application and hereby represent to the Regional Municipality of Wood Buffalo's Community Investment Program and declare that to the best of our knowledge and belief, the information provided is truthful and accurate, and the application is made on behalf of the above-named organization and with the Board of Directors' full knowledge and consent.

 Signature of Board Member (must have signing authority)	 Signature of Board Member or Executive Director (must have signing authority)
Kevin Breen	Michael Mayuk
Print Name	Print Name
2018-11-02	2018-11-02
Date: (Year-Month-Day)	Date: (Year-Month-Day)



## Part B - Board Questionnaire

**How often does the Board of Directors meet?** Twice a month

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**Minimum number of board members according to bylaws:** 7

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**Number of board members:**

**Currently:** 11 **2017:** 10 **2016:** 13

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**Describe measures being undertaken to fill vacant spots if minimum board members are not met:**

**Please list your current Board of Directors:**

Name	Board Position	Years on Board
Kevin Breen	President	12
Dutch Iannetti	Vice President	10
Mike Mayuk	Treasurer	1
Michael Sceviour	Secretary	4
Bob Dunn	Director	7
Bonnie Hodgson	Director	4
Dion Barry	Director	5
Brent Easton	Director	1
Chris Myers	Director	1
Nancy Sanftleben	Director	1
Glenn Sinclair	Director	1



## Part B - Board Questionnaire

Are any board members being paid, or receiving an honorarium, for being on the Board or for other positions in the organization outside of their role on the Board?      Yes ☐      No ☒

If yes, complete the following table:

Board member name	Paid role on the board / organization	Amount received

**What are the restrictions (if any) on becoming a member of your organization or participating in programs or services?**

For the upcoming season players have to be born in 2014 to 1999.

**How often does the Board review the financial position of the agency? What efforts have been made in the past fiscal year to increase the number and types of financial support for your organization?**

The Board employs a bookkeeper who reviews and reports back to the treasure before each Board meeting and the financial are reviewed by the Board of Directors. FMMBA has applied for different types of grants, added a yearly cash raffle and actively recruit sponsorship.

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The personal information collected in this application is collected under the authority of section 33(c) of Alberta's Freedom of Information and Protection of Privacy (FOIP) Act. It will be used to process the application and contact you if needed, during the review of this application. If you have any questions about the collection and use of the personal information you may contact the Community Investment Advisor, at 9909 Franklin Avenue, Fort McMurray, AB T9H 2K4 or at (780) 788-4309.  
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## **Part C - Strategic Plan**

The Regional Municipality of Wood Buffalo 2018-2021 Strategic Plan focuses on the vision of a vibrant, sustainable region we are proud to call home. It identifies four key strategic priorities to achieve this goal: Responsible Government, Downtown Revitalization, Regional Economic Development, and Rural and Indigenous Communities and Partnerships. The Community Investment Program aims to assist non-profit agencies to achieve the goals and objectives outlined in the Municipal Strategic Plan.

**The Sustaining Grant subsidizes organizations to operate and maintain Municipally-owned assets and/or contribute toward the key strategic priorities identified above. Please indicate which category that is applicable to the organization.**

- ☒ Operator of a Municipally-owned asset (Please continue to Part E on page 7)
- ☐ Provide programs and services related to the collection, preservation and display of regional heritage and culture in a museum setting (Strategy & Initiatives #1a and #1c)
- ☐ Acts as a collective voice for:
  - a) the development of the arts community (Strategy & Initiative #1f);
  - b) advancement of cultural diversity (Strategy & Initiative #3f); or
  - c) promotion of tourism potential of the Municipality (Strategy & Initiative #3b)
- ☐ Provides strategic programs/services that are of benefit to the entire region

## **Part D - Organization Questionnaire**

**What year did the organization complete its last strategic plan?**

**Provide a brief overview of the organization's strategic priorities:**

## **Part D - Organization Questionnaire**

**Describe the elements, activities, or events of general operations that the organization is seeking this funding for:**

**Explain how the operations/programming will achieve the objectives of the Municipal Strategic Plan as indicated on page 4:**



**Describe any other funding initiatives the organization has taken or is planning to implement to further support this request for Sustaining Grant funding:**

**Current Volunteer Information:**

	Per Organizational Needs:	Currently Filled:
Program & Services Volunteers		
Fundraising Volunteers		
Committee Volunteers		
Administrative Volunteers		
Total Organization Volunteers (Count each only once)		

## **Part E - Financial Information, Budget Request & Cash Flow**

**Current Staff Information:**

	<b>Per Organization Chart:</b>	<b>Currently Filled:</b>
Full Time Positions	2	2
Part Time Positions	8	1

**Please explain any cost savings initiatives the organization has, or is planning, to implement:**

FMMBA utilizes volunteers to help keep the facilities cleaned and maintained where possible.

**2019 Grant Request:**

Total 2019 Budgeted Revenue ( <b>excluding</b> RMWB Sustaining Grant)	\$ 553,569.00
Total 2019 Budgeted Expenses	\$ 643,569.00
Surplus* / (Deficit)	\$ (90,000.00)

**2019 Sustaining Grant Request Amount:**

**\$ 90,000.00**

\* If in a surplus position, organization is not eligible for a Sustaining Grant.

**Please Indicate Preferred Cash Flow, if approved\*\*:**

January/February	\$ 22,500.00	April	\$ 22,500.00
(no more than 75% of request)			
August	\$ 22,500.00	October	\$ 22,500.00

\*\* Must have minimum of 25% to be disbursed between August and December. There will be no funds released in July, as 6-month reports are due by July 31 and require Administrative review prior to August/October disbursements.

## **Part F - Required Attachments for Application**

The following attachment **MUST** accompany your application:

- ☐ A detailed budget showing projected 2019 revenue and expenses
- ☐ 2019 Business Plan or Strategic Plan
- ☐ Logic Model (if available)
- ☐ Financial Statements of two (2) most recent fiscal years



# Fort McMurray Minor Baseball Association Comparative Income Statement

## 2019 Budget

### REVENUE

#### PROGRAM REVENUE

Registration - Summer Ball	\$	120,000.00
Registration - Winter Ball	\$	22,500.00
Registration - Rep Ball	\$	23,500.00
WINTER CAMP	\$	1,000.00
Rep Tryouts	\$	2,000.00
Pitching Catching Camp	\$	500.00
Volunteer Deposit	\$-	
Jersey Deposit	\$-	
Umpire Clinic	\$	1,500.00
Late Fees	\$-	
Winterball Volunteer Deposit	\$-	
Academy	\$-	
Rep Team Apparel	\$-	
Bussing	\$-	
2012 Year end Adj.	\$-	
Bingo	\$-	
<b>Total Program Revenue</b>	<b>\$</b>	<b>171,000.00</b>

#### Sponsors - House League

Pee - Wee House League	\$	2,250.00
T-Ball House League	\$	4,000.00
Rookie House League	\$	3,000.00
Where Everyone Plays	\$-	
Camp Sponsor	\$-	
Bantam House League	\$	1,500.00
Mosquito House League	\$	3,000.00
Coach Pitch House League	\$	1,500.00
<b>Total House League Sponsors</b>	<b>\$</b>	<b>15,250.00</b>

#### Rep Baseball

Mosquito Rep AA	\$	9,000.00
Mosquito Rep A	\$	5,000.00
Pee Wee AA Rep	\$	4,000.00
Pee Wee AAA Rep	\$	10,000.00
Bantam AAA Rep	\$	10,000.00
Bantam AA Rep	\$	-
Midget AA Rep	\$	9,000.00
Midget AAA Rep	\$	17,000.00
<b>Total Rep Baseball</b>	<b>\$</b>	<b>64,000.00</b>

# Fort McMurray Minor Baseball Association Comparative Income Statement

## Casino

Casino Pooling

**Total Casino**

## 2019 Budget

\$ 40,000.00

\$ 40,000.00

## Other Revenue

Banquet Revenue

**Canada Cup/U18 Nationals**

**Rotary Club Grant**

Municipal Grant

Interest

Miscellaneous

Redistribution

**Total Other Revenue**

\$ 2,500.00

\$ 90,000.00

\$ 50.00

\$ 1,000.00

\$-

\$ 93,550.00

## Trust Funding

Baseball Wood Buffalo Trust

Baseball Fort McMurray Trust

**Total Trust Funding**

\$ 114,000.00

\$ 114,000.00

\$ 228,000.00

## Canteen

Merchandise

Canteen Revenue

**Canteen Total**

\$ 6,000.00

\$ 20,000.00

\$ 26,000.00

## Raffle

Raffle Revenue

Misc. Raffle Revenue

**Total Raffle Revenue**

\$ 95,000.00

\$-

\$ 95,000.00

## Canada Cup

Canada Cup

**total**

\$-

\$ -

**TOTAL REVENUE**

\$ 732,800.00

**Fort McMurray Minor Baseball Association  
Comparative Income Statement**

**2019 Budget**

**DATE**

**EXPENSE**

**Baseball Programs**

Winter Ball - Uniforms	\$	7,500.00
Winter Ball - Facility Rental	\$	17,500.00
Winter Ball Expense	\$	250.00
Summer Ball - uniforms	\$	5,000.00
Summer Ball - Uniforms for inventory	\$-	
Summer Ball - field rentals	\$	4,000.00
Canada Cup/U18 Nationals Expense		
Rep Ball - Uniforms	\$	10,000.00
Rep Ball - Bussing	\$	137,500.00
Rep Ball - Special Travel	\$	14,000.00
Rep Ball - Player Development	\$	5,000.00
Rep Ball - BA Registration	\$	4,000.00
Rep Ball - Facility Rental	\$	7,500.00
Rep Ball - Retiring Player	\$	1,500.00
Coaching Clinic	\$	2,500.00
Coaches Expense	\$	5,000.00
Umpire Payments	\$	6,000.00
Umpire clothing and expense	\$	1,500.00
Umpire Clinic	\$	2,500.00
Printing Equipment	\$	12,000.00
Equipment	\$	17,500.00
Summer Ball Refund	\$-	
Volunteer Levy Refund	\$-	
Jersey Refund	\$-	
Late Fee Refund	\$-	
Bank Fees	\$	500.00
<b>Total Baseball Programs</b>	<b>\$</b>	<b>261,250.00</b>

**Payroll Expenses**

Wages & Salaries	\$	248,000.00
Coaches Honrarium	\$-	
EI Expense	\$	5,250.00
CPP Expense	\$	7,250.00
WCB Expense	\$	1,600.00
Billeting	\$	9,250.00
Employee Benefits	\$	1,000.00
<b>Total Payroll Expense</b>	<b>\$</b>	<b>272,350.00</b>

# Fort McMurray Minor Baseball Association

## Comparative Income Statement

### 2019 Budget

#### Office and Administrative Expenses

Accounting & Legal	\$	-
Website	\$	10,000.00
Software & Maintenance	\$	1,000.00
Phone	\$	2,500.00
Insurance	\$	16,000.00
Advertising & Promotions	\$	15,000.00
Bank Charges	\$	3,000.00
Printing	\$	2,000.00
Office Supplies	\$	1,000.00
Travel	\$	1,500.00
Misc	\$	500.00
Online Banking Charges	\$	7,500.00
Office Rent	\$-	
Bad Debt	\$-	
GST Expense	\$-	
Sponsorship costs	\$	3,000.00
<b>Total Office and Administration</b>	<b>\$</b>	<b>63,000.00</b>

#### Facilities

Electric Gas and Water	\$	6,500.00
Vandalism and Maintenance	\$	29,500.00
Tools, Equipment & Repairs	\$	8,500.00
Fuel	\$	1,000.00
Field Maintenance	\$	7,500.00
Cleaning Supplies	\$	750.00
Waste Disposal	\$	4,000.00
Safety Supplies - Fields	\$	1,500.00
<b>Total Facility Expense</b>	<b>\$</b>	<b>59,250.00</b>

#### Special Event Expense

Opening Ceremonies	\$	500.00
Year End Banquet & Tournament	\$	9,500.00
Spring Fling	\$	1,500.00
Mid Season Tournament	\$	1,000.00
Volunteer Appreciation	\$	1,000.00
Winter Camp	\$	7,500.00
AABCA American Baseball	\$	1,400.00
Pitching Catching Camp	\$	2,500.00
<b>Total Special Event Expense</b>	<b>\$</b>	<b>24,900.00</b>

# Fort McMurray Minor Baseball Association Comparative Income Statement

## 2019 Budget

### Canteen Expense

Canteen Supplies	\$	9,500.00
Canteen Equipment	\$	3,000.00
Merchandise	\$	4,500.00
<b>Total Canteen Expense</b>	<b>\$</b>	<b>17,000.00</b>

### Raffle Expense

Raffle License	\$	150.00
Raffle Expense	\$	1,500.00
Raffle Prizes	\$	30,000.00
<b>Total Raffle Expense</b>	<b>\$</b>	<b>31,650.00</b>

### Casino Expense

Casino Rent	\$	2,300.00
Casino/Bingo Ex.	\$-	
<b>Total Casino Expense</b>	<b>\$</b>	<b>2,300.00</b>

### TOTAL EXPENSE

**\$ 731,700.00**

### NET INCOME

**\$1,100.00**